



Concentric Investment Partners
900 Ridgefield Drive
Suite 270
Raleigh, North Carolina 27609
www.concentricpartners.com

Brent Burgess
Managing Partner
bburgess@concentricpartners.com

Matt Young
Managing Partner
myoung@concentricpartners.com

Corbin Graves
Partner
cgraves@concentricpartners.com

Robbie Edmiston
Principal
redmiston@concentricpartners.com

Jeff Kenna
Senior Associate
jkenna@concentricpartners.com

Will Westbrook
Associate
wwestbrook@concentricpartners.com

OVERVIEW

Concentric Investment Partners is a private investment firm that provides unitranche and subordinated debt, as well as equity co-investments, to support lower-middle market businesses throughout the U.S. Concentric typically invests capital to support changes of control, acquisitions, growth, and recapitalizations.

Our team has an extensive track record investing together across a wide range of market conditions and has invested \$1.4 billion in more than 100 businesses over the past two decades. Concentric is currently investing out of its inaugural \$266 million SBIC fund.

Our approach to investing is marked by thoughtfulness, flexibility, and responsiveness. We are more than lenders – we are partners, helping our portfolio companies achieve their goals and magnify their positive impact on their employees, communities, and industries.

CORE VALUES

Stewardship

To be entrusted with others' capital is a serious charge and high calling. Our success is measured by adherence to our core values and the financial returns delivered to our investors.

Teamwork

We achieve better results when we work collaboratively. Our success starts and ends with authentic relationships. Doing good work with great people is a lot of fun.

Humility

We aspire to put the needs of others before our own; we seek to be givers, not takers. We make mistakes and we admit them. We seek to learn from others and to accept feedback.

INVESTMENT CRITERIA

EBITDA

\$3-20 million

Industries

U.S. businesses in all industries (no real estate, start-ups, or turnarounds)

Investment Size

\$5-20 million

Can lead transactions as large as \$50 million

Deal Partners

- Private equity funds
- Independent sponsors
- Family offices
- Search funds
- Business owners / management

Transaction Types

- Buyouts / changes of control
- Acquisitions
- Debt refinancing
- Minority recapitalizations
- Growth capital

Securities

- Unitranche debt
- Subordinated debt
- Debt with warrants
- Preferred equity
- Common equity

REPRESENTATIVE TRANSACTIONS

Healthcare

Westside Children's Therapy



Provider of applied behavior analysis (ABA) and other therapy treatments

Business Services

Hittle Landscaping



Landscaping installation and maintenance services provider

Business Services

Thillens Inc.



Provider of armored car services for financial services and gaming customers

Manufacturing

Farmdale Creamery



Producer and distributor of sour cream and other dairy products

Business Services

Optivations



Provider of outsourced Amazon channel strategy and management services

Business Services

Roebuck Landscaping



Provider of landscaping installation, maintenance, and related services

Government Contracting

Canvas Inc.



Provider of engineering and technical services to U.S. defense agencies

Healthcare

CarePartners Pharmacy



Specialty pharmacy platform providing home and ambulatory infusion services

Consumer Products

Oilex



The largest Grease Monkey® franchise in the United States, operating 30 locations

Information Technology

Livanta



Healthcare quality assurance provider for public and private payors

Manufacturing

SkyMark Refuelers



Manufacturer of custom trucks used for aircraft refueling and liquid waste removal

Industrials

USA Industries



Manufacturer of pipe isolation & testing products used in industrial facilities

Business Services

Tax Advisors Group



Business tax consulting services, focused on business personal property tax in TX

Healthcare

Ro Health



Provider of healthcare staffing primarily for schools and public health departments

Business Services

One Source Communications



Telecom managed services provider for multilocation mid-to-large enterprise